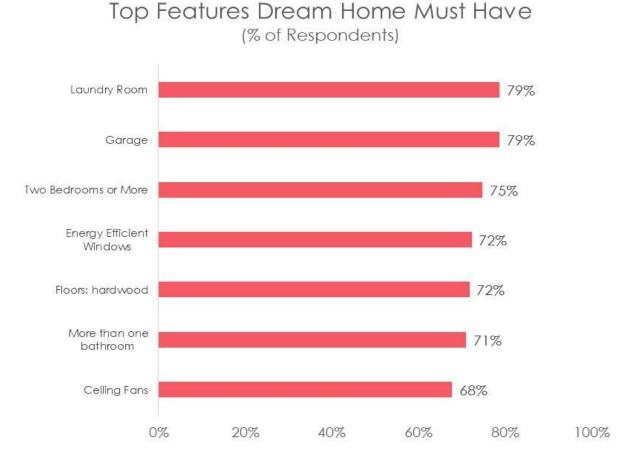
No. 2021.50 Released: 5/2022



The majority of homeowners want a laundry room, garage, two or more bedrooms and more than one bathroom. Most also want energy efficient windows and hardwood floors.

Please tell us what features you "must have" in your dream home.



**TAKE AWAY**: On average, homeowners had twenty "must have" features in their dream home. Additional features consumers want include fireplaces, kitchen islands and home offices.



No. 2021.50 Released: 5/2022

## Purpose:

To learn what features homeowners must have in their "dream home."

## Methodology:

AIM surveyed a random selection of homeowners of all different ages and incomes across the U.S. There were 373 respondents to the research.

## Conclusion:

While the average number of features homeowners were looking for in their dream home didn't vary by age or household income, consumers in the northeast had a lower average only 15 features versus the 20 for all regions. In addition, the percent of homeowners that must have a particular feature can vary based on the region of the country as well. For example, consumers living in the Midwest and South were more likely to want a ceiling fan and more than one bedroom than other parts of the U.S. More consumers living in the Midwest and West also indicated they must have a kitchen island. Nationally, a quarter of consumers who didn't already have a kitchen island indicated they "must have" one in their dream home. Other features homeowners must have (that they don't already have) include mud rooms, outdoor kitchens and sunrooms.

**For more information** download AIM's 2022 report: "The Dream Home-What Consumers Really Want"

Note: Data is based on research conducted by Accountability Information Management, Inc. (AIM) in December of 2021. Total response of question=373. AIM is a business-to-business marketing communications company, © May, 2022. For additional information including a more in-depth analysis, contact AIM or visit our website. Phone 847-358-8558, Email inquiries@a-i-m.com. Website: www.a-i-m.com. Thank you.